



## 1 Professor in Economics

HEADway people has been engaged by the African Business School (ABS) at the University of Mohammed VI Polytechnic (UM6P) to recruit

### 1 Professor in Economics

#### 1. Context

UM6P is a research and innovation-led institution focused on Africa, which aims to become one of the world's leading universities.

Located in RABAT, the capital city of the Kingdom of Morocco with executive training also in Casablanca or at clients' headquarters and offices, ABS aims to be the inclusive hub of lifelong learners and mindful doers, shaping the business and societal landscape in Africa & beyond.

#### ABS mission is to

**Train** next generation leaders to be critical thinkers, creative entrepreneurs, and socially responsible actors.

**Develop** multi-disciplinary research and groundbreaking education methods to enhance students' holistic and analytical competencies and allow them to embrace paradox and lead in fast moving and complex environments.

**Stimulate** collaborative innovation that reaches beyond the classroom and connects students with stakeholders across a wide range of sectors.

**Build** an ever-evolving thriving network of change makers: students, alumni, researchers, faculty, staff, organizations, academic institutions, and public sector players.

**Act** as both an engine and a bridge for the diffusion and expansion of Africa.

Pioneered by OCP, the global leader of the phosphate industry and one the largest Moroccan firm, ABS's legitimate ambition is **to become the leading school in Africa in the field of business and management sciences**. The school benefits from an exceptional learning and research ethos in Africa and has signed several partnerships with world class universities and schools (Columbia BS, Ecole Polytechnique, HEC Paris,...)

The School is growing rapidly both in Executive Education (Open & Custom programs), in degree programs (MBA) and in Doctoral programs (PhD, DBA, postdocs). ABS aims for quality and the highest standards in degree and continuing professional development programmes.

#### 2. Open positions

To support its ambition, ABS has launched an ambitious recruitment plan of new faculty members with open positions for two types of profiles:

- Radical research
- Practice

#### In Economics ABS aims at recruiting :

- **1 professor (Associate or full) with a radical research profile**

#### With at least one the following expertise / Research Focus :

- Behavioral economics
- Economics of intangibles
- International trade, free trade agreements in Africa
- Commodities markets economics, pricing regimes, ...
- Economics of short circuits and strengthening local economies
- Contract theory economics (an expertise in agricultural subsidy schemes and regulations is a nice have)

With a clear distinction in terms of distribution depending on the profile, both profile duties involve:

- Research and Publication of intellectual contributions
- Learning and Teaching
- Advisory services

In line with ABS strategic objectives,

- learning and teaching activities almost exclusively take place in executive education programmes with experienced executive learners;
- advisory services are at the C-level and aim at competing with top advisory firms.

Successful applicants will exhibit successful credentials to support their application in the profile they want to position themselves.

#### A. Sought-after Person specification

- Educated at Doctoral degree level,
- Successful experience in Research with a strong track record of publications in top-ranked journals (Research profile),
- Impacting Intellectual contributions for Practice profile will be strongly valued (books, chapters, cases, articles in peer reviewed & professional journals...)
- Successful experience in Teaching (both profile), attention will be paid to the ability to teach at the executive level
- Comfortable with new educational methods, including the use of digital technology,
- Solid understanding of the functioning of academic and industry networks,
- Global mindset (open to international and intercultural dimensions),
- Ability to motivate and lead teams.

#### B. Desirable personal qualities

- Entrepreneurial spirit
- Results-oriented
- Team spirit
- Flexibility
- Ability to develop and implement strategic collaborations with stakeholders and partners,
- Ability to take and encourage the development of initiatives
- People and organisation-centred management approach,
- Highly developed interpersonal and written/oral communication skills,
- Languages: English. (French is a plus.)

#### Job details:

Position to be filled from November 2020,

Full-time Managerial / Full Professorial contract,

Remuneration package in line with the successful candidate's profile. Competitive at the international level.

#### Recruitment process:

Please email your application form and details to: [recrutement@headway-advisory.com](mailto:recrutement@headway-advisory.com).

**Please refer to the mission reference ABS-Economics in the subject of your mail**

Following two interviews with HEADway recruitment consultants, shortlisted candidates will be invited to attend further interviews with the School.

<b>Ref</b>	ABS-Economics
<b>Date de dépôt</b>	16-11-2020
<b>Date de prise de poste</b>	Dès que possible
<b>Catégorie</b>	Corps professoral
<b>Statut</b>	Fermé
<b>Contrat</b>	
<b>Localisation</b>	Rabat - Maroc



**headway-people.com**

[33, rue d'Amsterdam 75008 Paris](#)

[+ 33 \(0\)171 182 266](#) / Fax + 33 (0)171 197 276

[recrutement@headway-people.com](#)